OTARGET

Department **Performance** Report

FEBRUARY 2024 DATA



Baby



Beauty



Clothing



Electronics



Grocery



Health



Home



Household Essentials



Kitchen & Dining



Personal Care



Pets



School & Office Supplies



Sports & Outdoors



Toys



Video Games



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Department Performance Report

February 2024 Data

Report Overview

This report provides a holistic overview of each major department at Target. It includes information about sales, sponsored search, and organic search for each department.

- Department Overview
- Top-Selling Brands
- Top Brands in Organic Search
- Top Brands in Paid Search
- Top Promoted Brands
- Top-Selling Items
- Disclaimer: Analytic Index has no affiliation with Target. All data is proprietary to the Analytic Index. This report is based on performance items which are in the top-performing sales or search items.
- This report is based on top-performing items in sales or search on Target (Top 100 BSR & within top 2 pages of search results)
- ❖ The prior period and percent change in this report is comparing data from the previous month (month-over-month).

Definitions

Top-Selling Brands

Estimated sales share based on the brand's items, their best seller rank, and historical sales.

Top Brands in Organic Search

Based on share of organic search visibility, which is similar to organic impressions in that it looks at keywords the brands items appear for, how high they rank for said keywords, and the search volume of the keywords.

Top Brands in Paid Search

Based on share of paid search visibility, which is similar to ad impressions in that it looks at keywords the sponsored items appear for, their ad position on the page for said keywords, and the search volume of the keywords.

Top Promoted Brands

The brands that were observed with the most promo activity via retailer badges.

Top-Selling Items

The best-selling items based on Best Seller Ranking over the time period.



About Analytic Index

Actionable **search**, **sales**, **and shelf** insights for all major retail ecommerce platforms.

















Reasons to partner with Analytic Index:



HIGHER **SEARCH RANKINGS**



HUGE **TIME SAVINGS**



BETTER CLICK THROUGH RATES & CONVERSION



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Sports & Outdoors	13
Toys	
Video Games	



















Brands Observed

632

▲ 2% vs Prior Period

Items Observed

9,919

▲ 2% vs Prior Period

Department Summary

Keywords Observed

62,395

▲ 11% vs Prior Period

Sponsorship Activity

6.0%

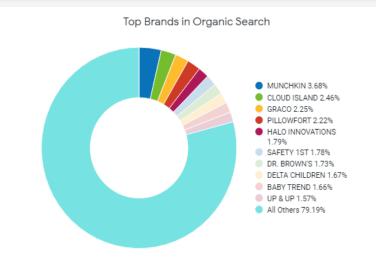
2,128,483 Weekly Average

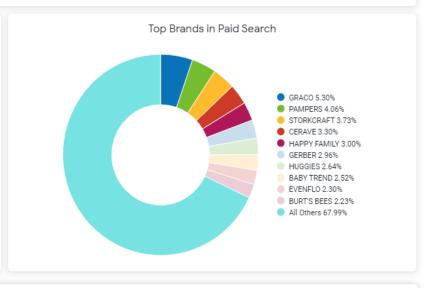
Organic Search Visibility

▼-11.4%

2,299,045,217 Weekly Average







Top-Selling Items:







***** 800







Similac 360 Total Care Non-GMO
Ready to Feed Infant Formula...
Similac
★★★★★ 534





Hero.



Neutrogena^a

ecotools

Brands Observed

746

▲ 1% vs Prior Period

Items Observed

11,136

▲ 3% vs Prior Period

Department Summary

Keywords Observed

56,803

▲ 13% vs Prior Period

Sponsorship Activity

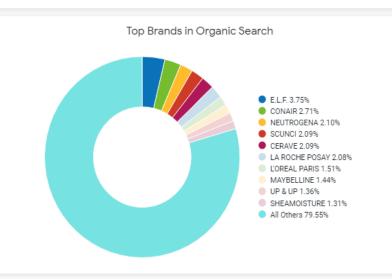
6,149,815 Weekly Average

Organic Search Visibility

V-16.4%

6,233,483,571 Weekly Average







Top-Selling Items:



Basic Cotton Rounds Nail Polish and Makeup Remover Pads -... **** 7780



Tree Hut Shea Sugar Vanilla & Jasmine Body Scrub - 18oz Tree Hut **** 877



Regular Cotton Swabs Paper Sticks - 500ct - up & up™ up & up **** 6478



Cotton Swabs Paper Sticks - 50ct - up & up™ up & up



Hero Cosmetics Mighty Patch Invisible + Acne Pimple Patches... Hero Cosmetics **** 3839

O target | Clothing, Shoes & Accessories



Market Share Leaders:



Cat & Jack







Brands Observed

992

▲ 3% vs Prior Period

Items Observed

125,640

▲ 1% vs Prior Period

Department Summary

Keywords Observed

79,809

▼-1% vs Prior Period

Sponsorship Activity

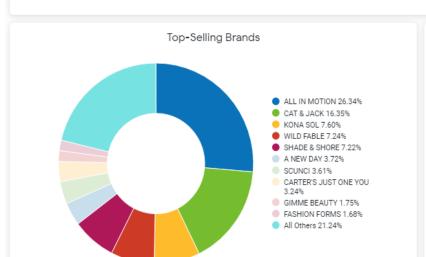
▲ 16.3%

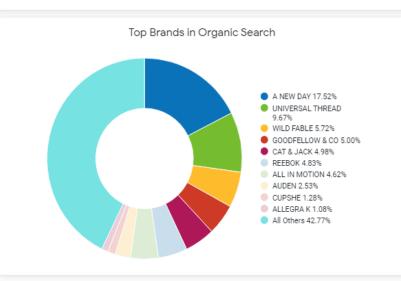
2,631,769 Weekly Average

Organic Search Visibility

V-11.39

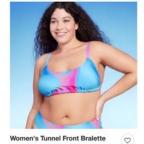
9,538,781,630 Weekly Average



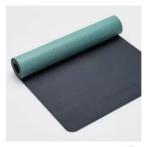




Top-Selling Items:



Women's Tunnel Front Bralette Bikini Top - Wild Fable™ Blue... Wild Fable



Two Tone Yoga Mat 5mm Navy
Blue/Light Blue - All in Motion™
All in Motion

All in Motion

All in Motion



Muscle Recovery Travel Foam Roller 12" - All in Motion™ All In Motion



Premium Fitness Mat 15mm - All in Motion™
All In Motion
★★★★ 587



scünci No Damage Super Comfy
Hosiery Elastic Hair Ties - Black...

**** 603









DURACELL



Brands Observed

533

▲ 0% vs Prior Period

Items Observed

9,054

▲ 0% vs Prior Period

Department Summary

Keywords Observed

40,880

▼ -2% vs Prior Period

Sponsorship Activity

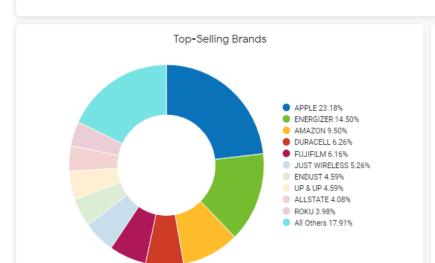
△ 27.1%

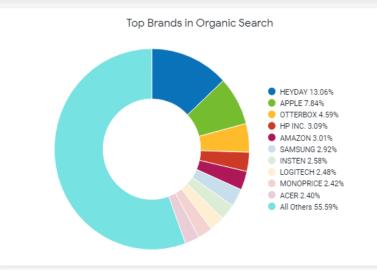
2,591,183 Weekly Average

Organic Search Visibility

▼-15.4%

6,966,568,294 Weekly Average







Top-Selling Items:



Apple AirPods Pro (2nd Generation)

Apple

***** 1402





Apple AirPods (2nd Generation)
with Charging Case
Apple
***** 16023



Fujifilm INSTAX MINI
Instant Film Twin...
Fujifilm



Amazon Fire TV Stick Lite with Latest Alexa Voice Remote Lite...

***** 672



Energizer 2032 Batteries - Lithium
Coin Battery
Energizer
***** 2061















Brands Observed

1,201

▲ 1% vs Prior Period

Items Observed

8,545

▲ 2% vs Prior Period

Department Summary

Keywords Observed

57,950

▼-1% vs Prior Period

Sponsorship Activity

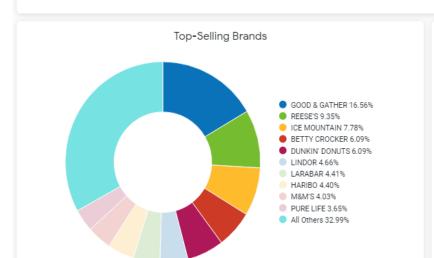
▲ 19.5%

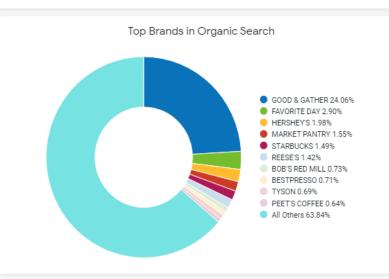
12,625,088 Weekly Average

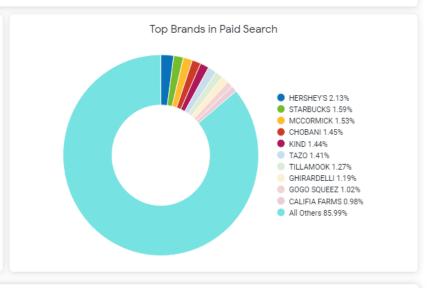
Organic Search Visibility

▼-12.0%

5,692,827,021 Weekly Average







Top-Selling Items:





Larabar Peanut Butter & Jelly Bar
- 1.7oz
Larabar
******* 35



Pure Life Purified Water -28pk/16.9 fl oz Bottles Pure Life Wild Blueberry
multiple & quick breath mix
16.5

Betty Crocker Blueberry Muffin Mix -16.9oz
Betty Crocker | New at ©



Ice Mountain Brand 100% Natural
Spring Water - 101.4 fl oz Jug
Ice Mountain
****** 236















Brands Observed

704

▼ -1% vs Prior Period

Items Observed

4,805

▼-1% vs Prior Period

Department Summary

Keywords Observed

59,699

▲ 10% vs Prior Period

Sponsorship Activity

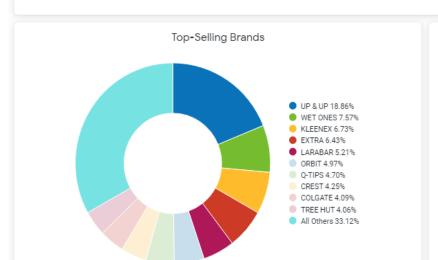
▲ 19.3%

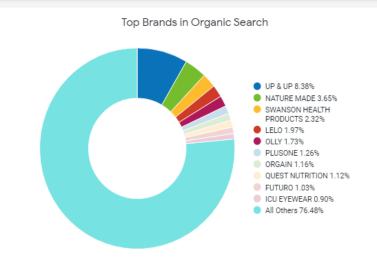
4,250,414 Weekly Average

Organic Search Visibility

V-12.6

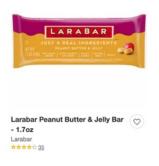
3,979,539,137 Weekly Average







Top-Selling Items:





Regular Cotton Swabs Paper Sticks - 500ct - up & up™ up & up ***** 5161



Aquaphor Healing Ointment Skin
Protectant and Moisturizer for D...
Aquaphor



Orbit Sugar Free Sweet Mint
Chewing Gum Single Pack - 14...
Orbit
***** 1215



Tree Hut Shea Sugar Vanilla & Jasmine Body Scrub - 18oz
Tree Hut







Market Share Leaders: room cessentials





brightroom.



Brands Observed

2,137

▲ 1% vs Prior Period

Items Observed

46,675

▼-1% vs Prior Period

Department Summary

Keywords Observed

117,310

▲ 4% vs Prior Period

Sponsorship Activity

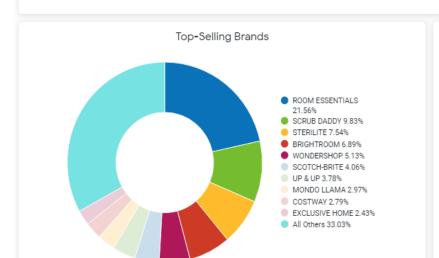
V-4.1%

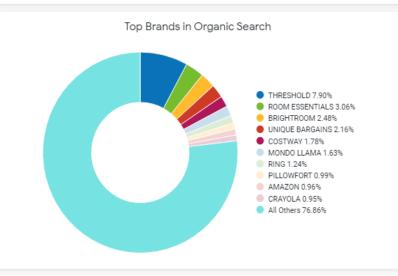
4,136,048 Weekly Average

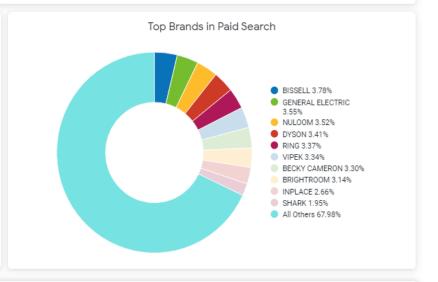
Organic Search Visibility

▼-18.4%

9,607,936,905 Weekly Average







Top-Selling Items:







Scrub Daddy Dual-Sided Scrubber + Sponge Scrub Daddy

0



6qt Clear Storage Box White Room Essentials™
Room Essentials Only at

★★★★ 2587



Travel Size Lint Roller 30 Sheets -
up & up™
up & up Only at

******* \$1517



o target | Household Essentials



Market Share Leaders:











Brands Observed

242

▲ 20% vs Prior Period

Items Observed

2,345

▲ 6% vs Prior Period

Department Summary

Keywords Observed

17,102

▲ 19% vs Prior Period

Sponsorship Activity

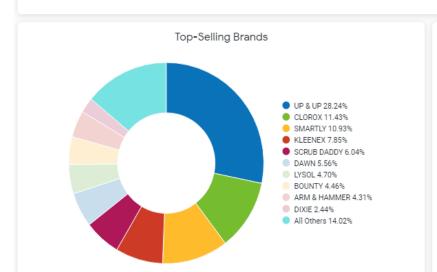
25.5%

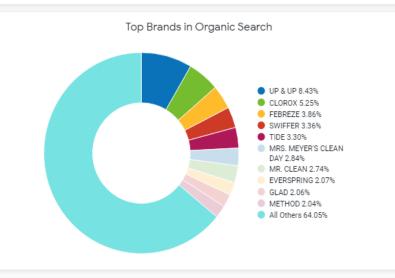
1,766,597 Weekly Average

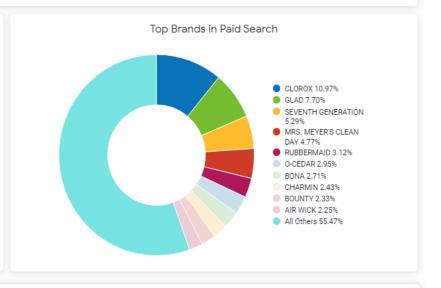
Organic Search Visibility

▼-13.1%

1,800,635,368 Weekly Average







Top-Selling Items:



Disposable Paper Napkins - 230ct
- Smartly

Smartly

4461



Scrub Daddy Dual-Sided Scrubber + Sponge Scrub Daddy **** 4018



Dawn Fresh Scent Platinum
Powerwash Dish Spray, Dish So...
Dawn



Clorox Fresh Disinfecting Wipes
Bleach Free Cleaning Wipes - 9ct
Clorox
*********34098



0

Otarget | Kitchen & Dining



Market Share Leaders:



STŌK







Brands Observed

791

▼ -2% vs Prior Period

Items Observed

14,042

▲ 0% vs Prior Period

Department Summary

Keywords Observed

39,774

▲ 10% vs Prior Period

Sponsorship Activity

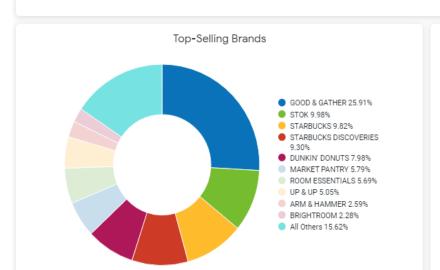
0.9%

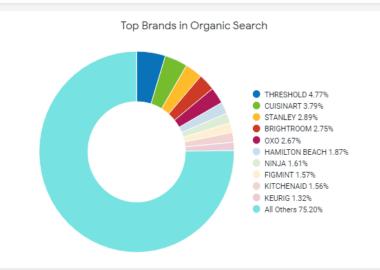
2,004,436 Weekly Average

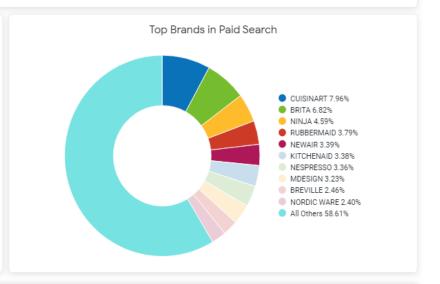
Organic Search Visibility

V-25.1%

3,940,885,837 Weekly Average







Top-Selling Items:



Grade A Large Eggs - 12ct - Good & Gather™ (Packaging May Vary)
Good & Gather Only at ♥
***** 4579





Granulated Sugar - 4lbs - Good &
Gather™
Good & Gather | Only at

* * * * * 3028



White Coffee Filters - 200ct Market Pantry™
Market Pantry Only at ⊙

**** 865



Starbucks Frappuccino Vanilla
Chilled Coffee Drink - 13.7 fl oz...
***** 831

otarget | Personal Care



Market Share Leaders:





Hero.



ecotools[®]

Brands Observed

▲ 2% vs Prior Period

Items Observed

▲ 6% vs Prior Period

Department Summary

Keywords Observed

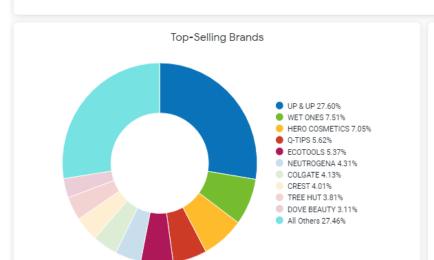
▲ 15% vs Prior Period

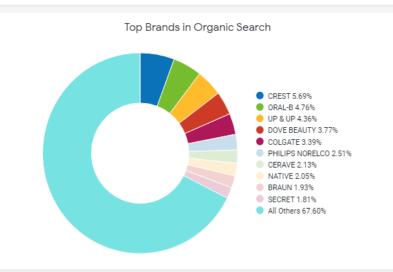
Sponsorship Activity

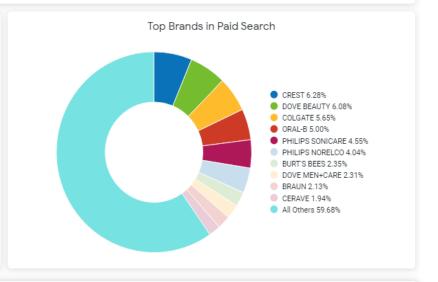
3,027,549 Weekly Average

Organic Search Visibility

2,059,103,753 Weekly Average







Top-Selling Items:



\$2.19

at Mankato



Regular Cotton Swabs Paper Sticks - 500ct - up & up™ up & up



up & up ★★★★ 5478 \$2.49

Milk and Honey Hand Soap - 7.5 fl oz - up & up™ up & up



Aquaphor Healing Ointment Skin Protectant and Moisturizer for D... Aquaphor

at Mankato















Brands Observed

343

▲ 4% vs Prior Period

Items Observed

3,343

▼-1% vs Prior Period

Department Summary

Keywords Observed

17,151

▲ 43% vs Prior Period

Sponsorship Activity

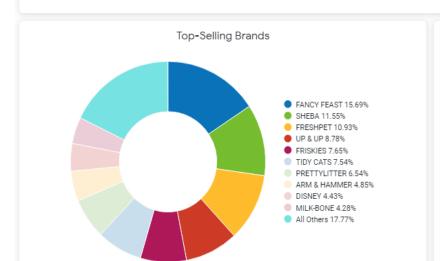
6.7%

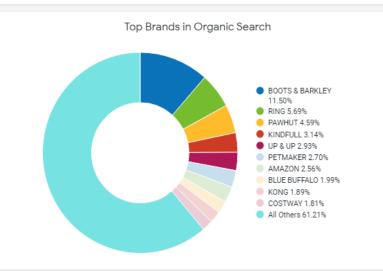
1,490,356 Weekly Average

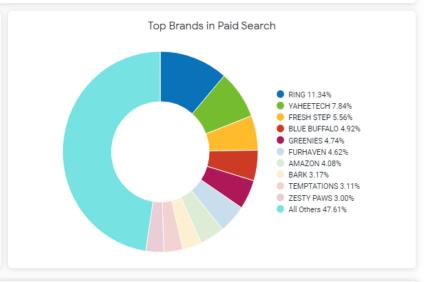
Organic Search Visibility

V-11.5%

1,670,482,695 Weekly Average







Top-Selling Items:



PrettyLitter Cat Litter - 8lb
PrettyLitter

7844







PrettyLitter Lotus Flower Cat
Litter - 8lbs
PrettyLitter



Freshpet Select Grain Free Small
Wet Dog Chicken and Vegetable...
Freshpet
***** 879



Fresh Step Crystals Premium Scented Cat Litter - 8lb Fresh Step

Otarget | School & Office Supplies



Market Share Leaders:











Brands Observed

552

▼ -4% vs Prior Period

Items Observed

5,539

▼ -4% vs Prior Period

Department Summary

Keywords Observed

43,910

▼-5% vs Prior Period

Sponsorship Activity

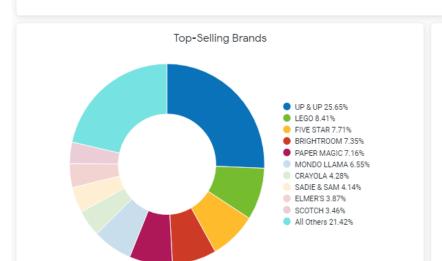
▲ 20.1%

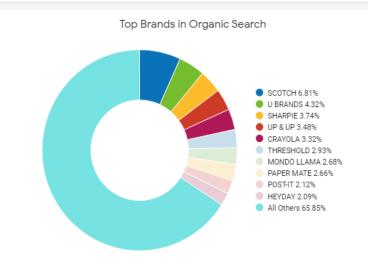
590,100 Weekly Average

Organic Search Visibility

▼-20.1%

2,295,409,522 Weekly Average







Top-Selling Items:









750 Sheets Letter Printer Paper White - up & up™ up & up Only at O ***** 1549



LEGO Roses Botanical Collection

Building Set 40460

LEGO



Heavy Duty Shipping Tape with Dispenser - up & up™
up & up Only at ⊙

******: 1666



target | Sports & Outdoors



Market Share Leaders:











Brands Observed

1,104

▲ 6% vs Prior Period

Items Observed

15,002

▲ 7% vs Prior Period

Department Summary

Keywords Observed

52,364

▲ 23% vs Prior Period

Sponsorship Activity

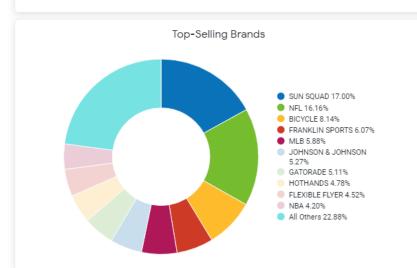
▼-8.4%

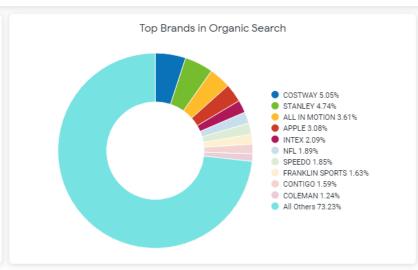
442,078 Weekly Average

Organic Search Visibility

▼-11.5%

2,721,615,113 Weekly Average







Top-Selling Items:



2023 Panini NFL Prizm Football Trading Card Multipack

****<u>62</u>





Johnson & Johnson First Aid To
Go! Portable Mini Travel Kit - 12pc
Johnson & Johns...
***** 737



2023 Panini NFL Prizm Football Trading Card Blaster Box

L 286



Bicycle Standard Playing Cards
Bicycle

Ø

















Brands Observed

▲ 2% vs Prior Period

Items Observed

10,264

▲ 0% vs Prior Period

Department Summary

Keywords Observed

▼ -13% vs Prior Period

Sponsorship Activity

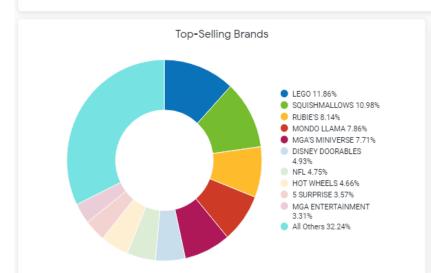
4.4%

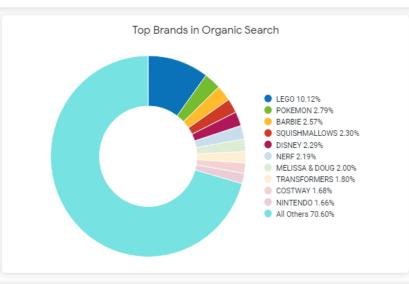
2,470,895 Weekly Average

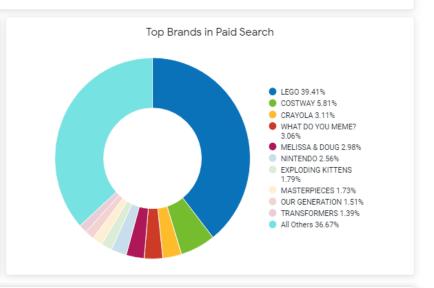
Organic Search Visibility

V-15.8%

3,304,334,908 Weekly Average





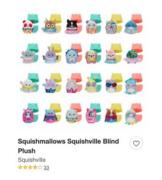


Top-Selling Items:











target | Video Games



Market Share Leaders:







Meta Quest



Brands Observed

▲ 3% vs Prior Period

Items Observed

1,412

▲ 0% vs Prior Period

Department Summary

Keywords Observed

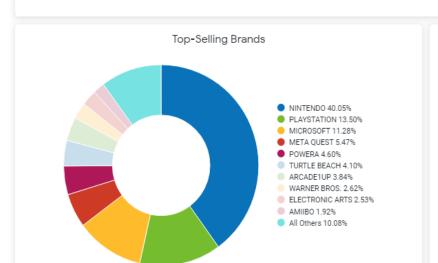
▼-5% vs Prior Period

Sponsorship Activity

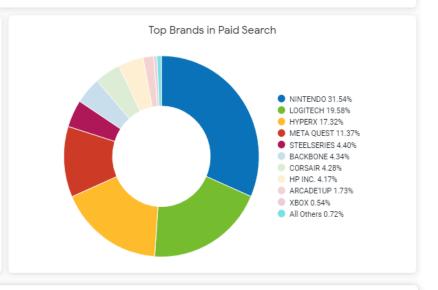
284,347 Weekly Average

Organic Search Visibility

1,124,227,216 Weekly Average







Top-Selling Items:



Nintendo Retro Icons LED Light **** 20



Meta Quest 2: All-In-One Wireless VR Headset - 128GB Meta Quest **** 1769



Nintendo Switch with Neon Blue and Neon Red Joy-Con Nintendo



0

Xbox Series X Console **** 1040



Marvel's Spider-Man 2 Standard Edition - PlayStation 5 PlayStation



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Reasons to partner with Analytic Index:



HIGHER **SEARCH RANKINGS**



HUGE TIME SAVINGS



BETTER CLICK THROUGH RATES & CONVERSION



MORE **EFFECTIVE AD SPEND**



UNPRECEDENTED **COMPETITIVE INTELLIGENCE**

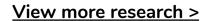


CROSS-RETAILER VISIBILITY



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