

Department Performance Report

FEBRUARY 2024 DATA



Arts, Crafts, Sewing

Clothing



Auto, Tires and Industrial

Electronics

HART

Home Improvement



Baby



Beauty



Food & Grocery



Health



Household Essentials



Office Supplies



Home

Party & Occasions



Patio & Garden



Personal Care



Pets



Premium Beauty



Sports & Outdoors



Toys & Outdoor Play



Video Games



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Department Performance Report

February 2024 Data

Report Overview

This report provides a holistic overview of each major department at Walmart. It includes information about sales, sponsored search, and organic search for each department.

- Department Overview
- Top-Selling Brands
- Top Brands in Organic Search
- Top Brands in Paid Search
- Top Promoted Brands
- Top-Selling Items
- Disclaimer: Analytic Index has no affiliation with Walmart. All data is proprietary to the Analytic Index. This report is based on performance items which are in the top-performing sales or search items.
- This report is based on top-performing items in sales or search on Walmart (Top 100 BSR & within top 2 pages of search results)
- The prior period and percent change in this report is comparing data from the previous month (month over month).

Definitions

Top-Selling Brands

Estimated sales share based on the brand's items, their best seller rank, and historical sales.

Top Brands in Organic Search

Based on share of organic search visibility, which is similar to organic impressions in that it looks at keywords the brands items appear for, how high they rank for said keywords, and the search volume of the keywords.

Top Brands in Paid Search

Based on share of paid search visibility, which is similar to ad impressions in that it looks at keywords the sponsored items appear for, their ad position on the page for said keywords, and the search volume of the keywords.

Top Promoted Brands

The brands that were observed with the most promo activity via retailer badges.

Top-Selling Items

The best-selling items based on Best Seller Ranking over the time period.



About Analytic Index

Actionable **search**, **sales**, **and shelf** insights for all major retail ecommerce platforms.

















Reasons to partner with Analytic Index:



HIGHER **SEARCH RANKINGS**



HUGE **TIME SAVINGS**



BETTER CLICK THROUGH RATES & CONVERSION



MORE **EFFECTIVE AD SPEND**



UNPRECEDENTED **COMPETITIVE INTELLIGENCE**



CROSS-RETAILER VISIBILITY



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Walmart | Arts, Crafts, Sewing & Party Supplies



Market Share Leaders:





YEERSWAG





Brands Observed

6,137

▼ -8% vs Prior Period

Items Observed

46,566

▼-6% vs Prior Period

Department Summary

Keywords Observed

60,902

▼ -23% vs Prior Period

Sponsorship Activity

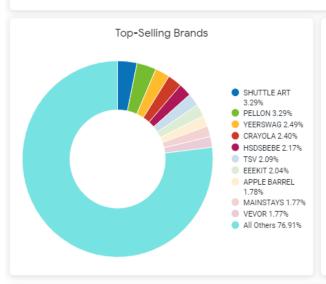
V-1.4%

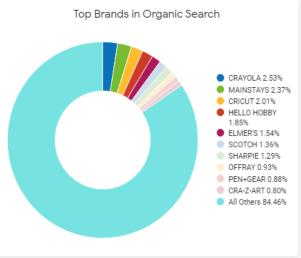
7,767,592 Weekly Average

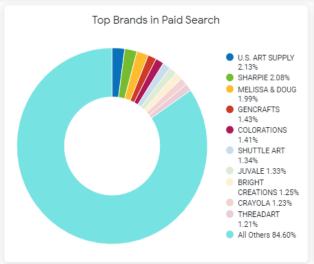
Organic Search Visibility

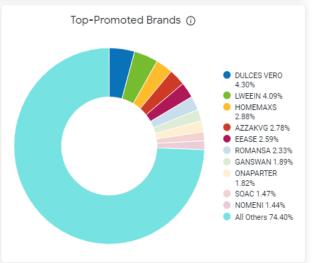
V-10.7%

3,237,101,245 Weekly Average

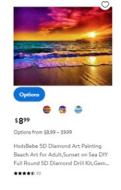








Top-Selling Items:





YEERSWAG 47X19 inch Recliner Cushion Thickened Double-Sided Rocking Chair Cushion Nap Folding... *****: 65





Embroidery Kit for Beginners,
CELECTIGO 27-Piece Sewing Cross
Stitch Starter Set Craft Stamped Clot...



Now \$147 \$1:99 *\$4.99 shipping
Wovilon 7Pcs Quilting Fabric, 100%
Cotton Craft Fabric Bundle Squares
Grey Squares Cotton Floral Printed...

Walmart | Auto, Tires & Industrial



Market Share Leaders:











Brands Observed

15,895

▲ 1% vs Prior Period

Items Observed

412,312

▼-1% vs Prior Period

Department Summary Keywords Observed

70,146

▼-18% vs Prior Period

Sponsorship Activity

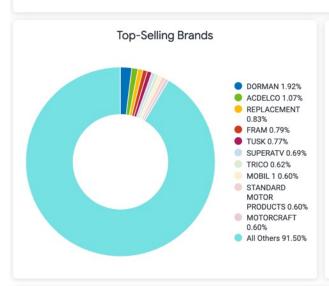
▼-0.1%

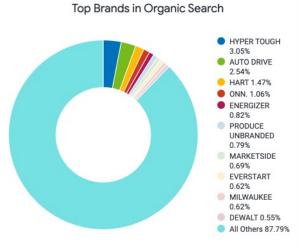
8,113,910 Weekly Average

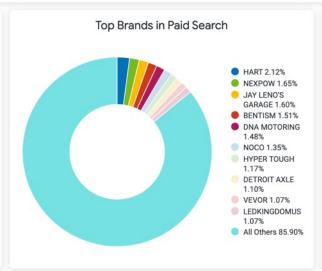
Organic Search Visibility

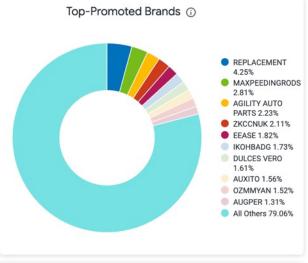
V-4.0%

4,068,011,010 Weekly Average









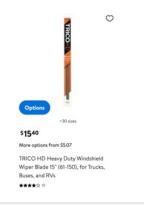
Top-Selling Items:



\$9995

NOCO Boost Plus GB40 1000A 12V UltraSafe Portable Lithium Jump Starter









Walmart | Baby



Market Share Leaders:



Pamo Babe®

GARANIMALS®





Brands Observed

7,399

▼ -6% vs Prior Period

Items Observed

55,565

▼-5% vs Prior Period

Department Summary

Keywords Observed

▼ -24% vs Prior Period

Sponsorship Activity

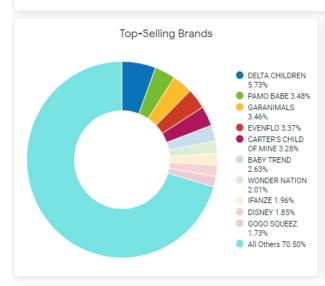
▲ 2.1%

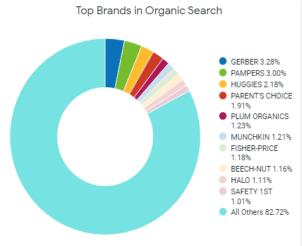
10,487,771 Weekly Average

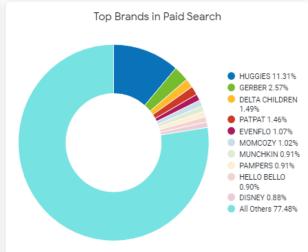
Organic Search Visibility

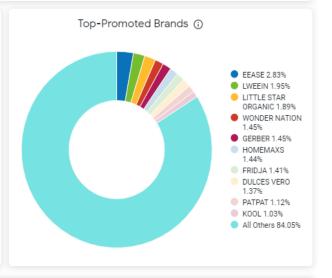


7,726,289,907 Weekly Average









Top-Selling Items:



Now \$29900 5349.00 Evenflo Revolve360 Rotational All-In-

One Convertible Car Seat (Amherst

**** 713



Now \$8999 5169.99

Pamo Babe Unisex Nursery Center Baby Playard with Bassinet & Changing Table, 0-36 Months

***** 1675



Options from \$161.97 - \$199.00

Baby Trend Tour 2-in-1 Stroller Wagon Mars Red - Red

***** 784



\$427 +\$3.99 shipping

Summer Savings Clearance! Edvintorg Baby Clothes Bodysuit For Newborn Infant Jumpsuit Boys Girls Letter Print...



Delta Children Cozee Flip-Out Chair -2-in-1 Convertible Chair to Lounger for Kids, Space

Walmart | Beauty



Market Share Leaders:

NIOXIN.

LANEIGE



OLAPLEX.



Brands Observed

9,131

▼-14% vs Prior Period

Items Observed

76,494

▼-11% vs Prior Period

Department Summary

Keywords Observed

76,863

▼ -17% vs Prior Period

Sponsorship Activity

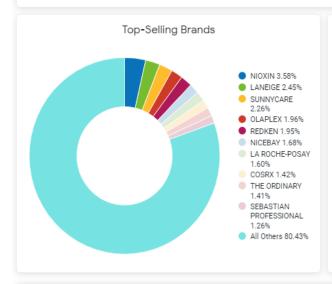
▼-3.6%

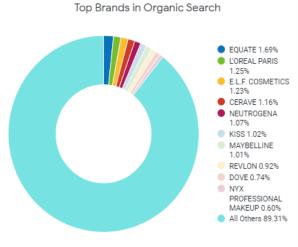
20,211,835 Weekly Average

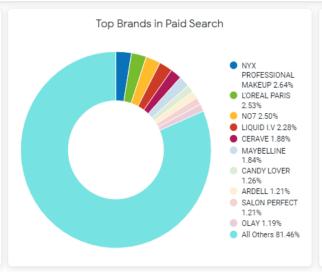
Organic Search Visibility

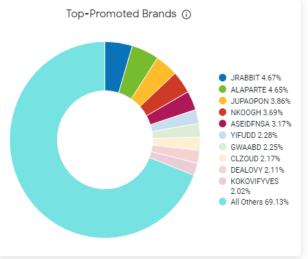
V-5.5%

20,246,787,918 Weekly Average









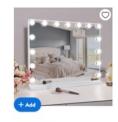
Top-Selling Items:



Now \$2395 \$42.00
Nioxin System 3 Cleanser Shampoo, for Light Thinning Colored Hair, 33.8 oz



100 SunnyCare Nitrile Medical Exam Gloves Powder Free Chemo-Rated (Non Vinyl Latex) Size:Medium





Now \$1645 \$22.00 Laneige Lip Sleeping Mask EX Berry, 20g



Now \$ 1099 \$47.00 Your Skin But Better Co Cream With Spf 50 Plus (Medium) - 1.08 Ounces

0

Walmart | Clothing, Shoes & Accessories



Market Share Leaders:



Garanimals°

SEBASTIAN

Wrangler



Brands Observed

14,966

▼-12% vs Prior Period

Items Observed

253,548

▼-16% vs Prior Period

Department Summary

Keywords Observed

130,695

▼ -22% vs Prior Period

Sponsorship Activity

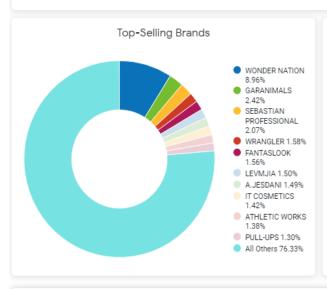
7-8.8%

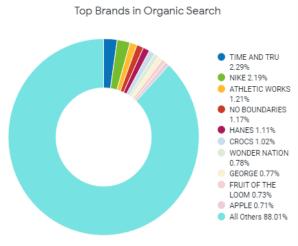
40,489,582 Weekly Average

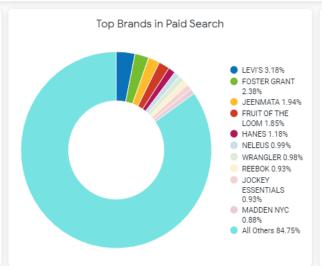
Organic Search Visibility

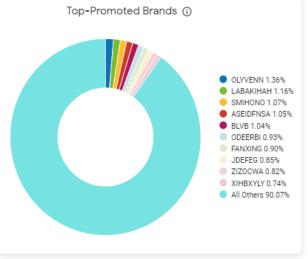
V-9.2%

20,209,973,735 Weekly Average





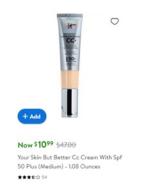




Top-Selling Items:





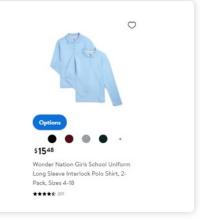




\$3854

Pull-Ups Learning Designs Female
Training Pants, 3T - 4T, 116 Count

★★★☆ 44



Walmart | Electronics



Market Share Leaders:











Brands Observed

11,416

▼ -3% vs Prior Period

Items Observed

134,621

▼ -2% vs Prior Period

Department Summary

Keywords Observed

63,483

▼ -26% vs Prior Period

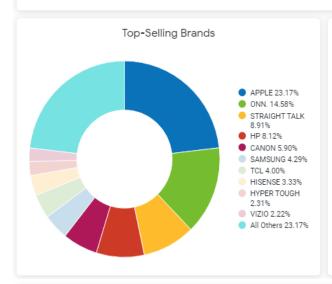
Sponsorship Activity

▲ 1.6%

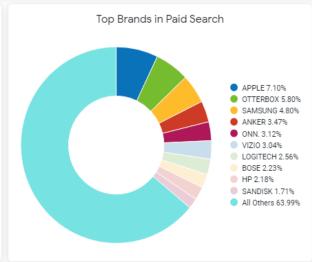
21,440,615 Weekly Average

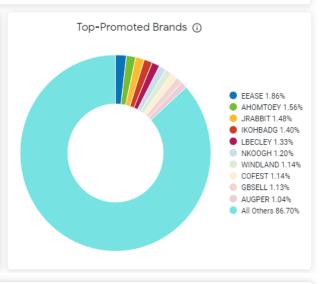
Organic Search Visibility

13,700,280,874 Weekly Average









Top-Selling Items:



\$29800

Roku Smart Television HDR (100012587) **** 10827

onn. 65 Class 4K UHD (2160P) LED Now \$14900 \$169.00 Apple AirPods (3rd Generation)





\$19800

onn. 50 Class 4K UHD (2160P) LED Roku Smart Television HDR (100012585)

**** 16380



Now \$19900 5249.00

AirPods Pro (2nd generation) with MagSafe Case (USBC) **** 2 821





Now \$39799 \$599.99 SAMSUNG 65" Class CU7000B Crystal UHD 4K Smart Television

UN65CU7000BXZA **** 2608

Walmart | Food & Grocery



Market Share Leaders:

Produce Unbranded









Brands Observed

11,182

▼ -4% vs Prior Period

Items Observed

111,032

▲ 0% vs Prior Period

Department Summary

Keywords Observed

88,455

▼ -16% vs Prior Period

Sponsorship Activity

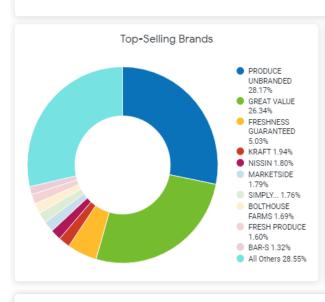
4.7%

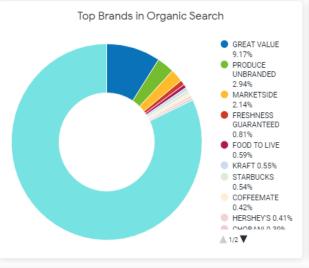
21,939,211 Weekly Average

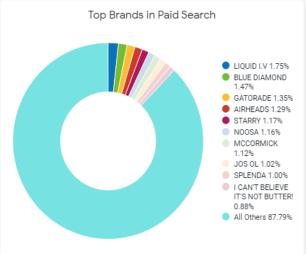
Organic Search Visibility

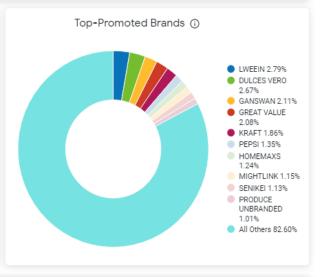
V-16.6%

101,113,014,086 Weekly Average









Top-Selling Items:



+ Add

\$347 69.4 c/lb Russet Potatoes Whole Fresh, 5 lb Bag



Final cost by weight

Fresh Banana Fruit, Each



+ Add

\$358 11.2 c/oz Great Value Taters Seasoned and Shredded Potatoes



+ Add

\$131 each \$1,74/lb Final cost by weight Fresh Broccoli Crowns, Each



+ Add

Now \$1364 avg price \$15.18 \$2.67/1b Final cost by weight Freshness Guaranteed Boneless, Skinless Chicken Breasts, 4.7-6.25 lb

0



Market Share Leaders:







ATKINS



Brands Observed

12,236

▼-1% vs Prior Period

Items Observed

84,155

▼-1% vs Prior Period

Department Summary Keywords Observed

130,721

▼ -15% vs Prior Period

Sponsorship Activity

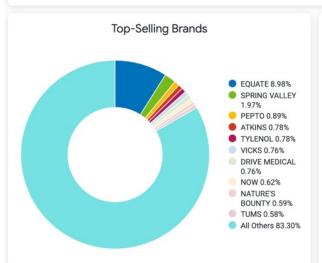
▲ 4.5%

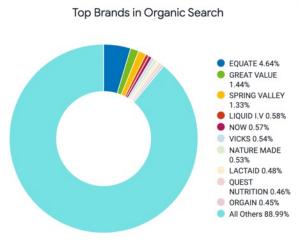
24,987,382 Weekly Average

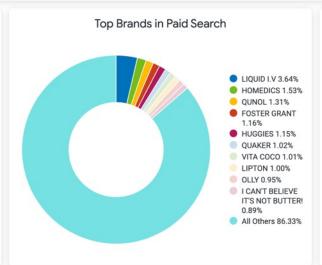
Organic Search Visibility

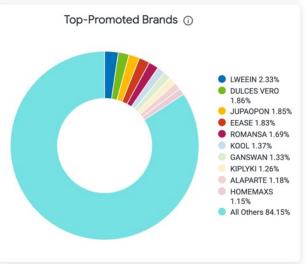
▼-7.0%

26,542,646,998 Weekly Average









Top-Selling Items:





Nature Made High Absorption
Magnesium Citrate 200 mg Per Serving
Gummies, 64 Count



Pepto Bismol Liquid, Upset Stomach & Diarrhea Relief, over-the-Counter Medicine, 2x16 fl oz



\$442 18.4 c/ea

Equate Severe Sinus Congestion & Pain
Acetaminophen Caplets 325mg, 24

Count
****** 2075

\$1348 75.3 ¢/oz
Equate ClearLax Polyethylene Glycol
330 Doses
330 Doses

Walmart | Home, Furniture & Appliances



Market Share Leaders:









FRIGIDAIRE.

Brands Observed

25,008

▼ -9% vs Prior Period

Items Observed

316,539

▼-11% vs Prior Period

Department Summary

Keywords Observed

204,765

▼ -21% vs Prior Period

Sponsorship Activity

V-8.6%

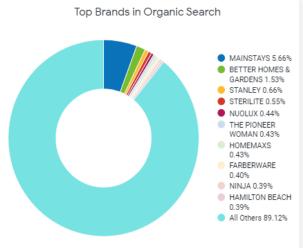
46,493,762 Weekly Average

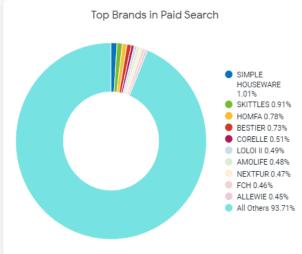
Organic Search Visibility

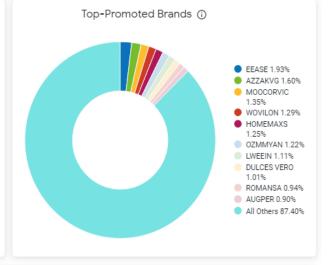
▼-15.9%

33,511,736,531 Weekly Average









Top-Selling Items:



\$17¹² 22.3 c/100 ct
Angel Soft Toilet Paper, 24 Mega Rolls
****** 13840

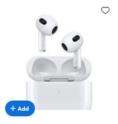


\$238 2.4 c/count

Great Value Fresh Seal Double Zipper
Sandwich Bags, 100 Count



Now \$ 24900 5329.00 2021 Apple 10.2-inch iPad Wi-Fi 64GB -Space Gray (9th Generation)



Now \$14900 \$169.00

Apple AirPods (3rd Generation)



+ Add

\$997 \$4.43/100 ct

Great Value Disinfecting Wipes, Fresh and Lemon Scent, 225 Wipes

***** 4498

Walmart | Home Improvement



Market Share Leaders:











Brands Observed

19,763

▼ -1% vs Prior Period

Items Observed

211,059

▲ 3% vs Prior Period

Department Summary Keywords Observed

103,309

▼ -18% vs Prior Period

Sponsorship Activity

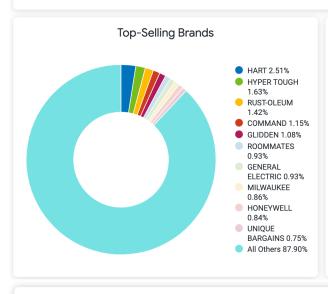
▼-6.2%

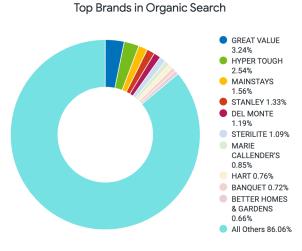
16,952,726 Weekly Average

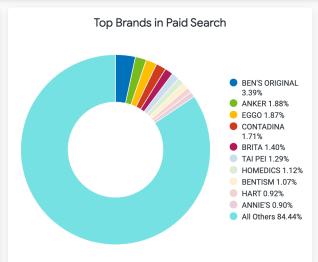
Organic Search Visibility

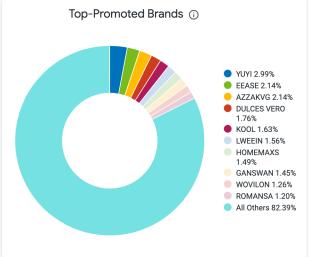
▼-17.4%

11,720,763,824 Weekly Average



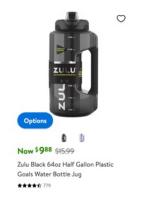




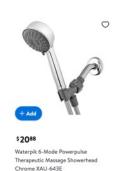


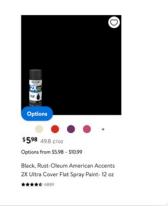
Top-Selling Items:











Walmart | Household Essentials



Market Share Leaders:











Brands Observed

4,610

▼ -9% vs Prior Period

Items Observed

35,699

▼ -5% vs Prior Period

Department Summary

Keywords Observed

35,307

▼ -15% vs Prior Period

Sponsorship Activity

11.6%

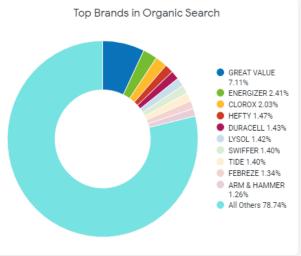
5,371,562 Weekly Average

Organic Search Visibility

V-3.6%

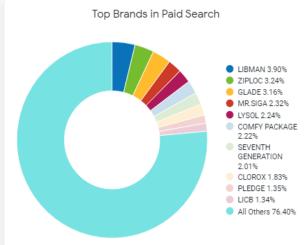
5,585,691,468 Weekly Average

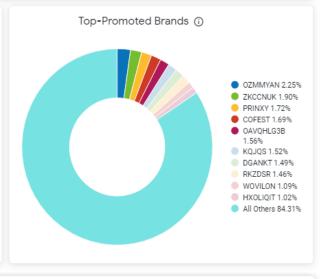




Bonney

essentials





Top-Selling Items:



\$2218 \$2.05/100 ct

Bounty Select-a-Size Paper Towels, 12

Double Rolls, White

Now \$897 \$29:49 \$1.21/100 ct

Paper Towels, 12

Bounty Essentials Select-a-Size Paper

Towels, White, 6 Double Rolls



\$312 17.3 c/fl oz
Dawn Ultra Dish Soap Dishwashing
Liquid, Original Scent, 18 fl oz



+ Add

\$2912 \$2.16/100 ct

Bounty Select-a-Size Paper Towels, 10

Triple Rolls, White

******: 10541

Black

Walmart | Office Supplies



Market Share Leaders:











Brands Observed

▼ -2% vs Prior Period

Items Observed

▼ -2% vs Prior Period

Department Summary

Keywords Observed

▼ -25% vs Prior Period

Sponsorship Activity

▲ 3.5%

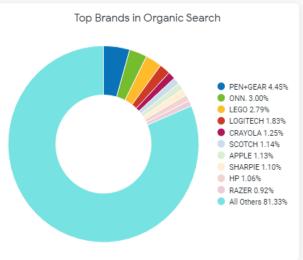
15,328,992 Weekly Average

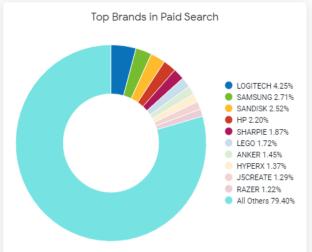
Organic Search Visibility

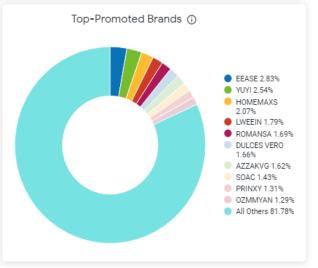
V-16.3%

7,564,241,230 Weekly Average









Top-Selling Items:



Pen+Gear Copy Paper, 8.5" x 11", 92 Bright, White, 20 lb., 1 Ream (500

**** 13379



\$49900

Meta Quest 3 - 128GB Breakthrough Mixed Reality Powerful Performance Asgards Wrath 2 Bundle

**** 778



Canon PG-275/CL-276 Ink Cartridge Black and Color Multi Pack ***** 1553



\$1792

Options from \$17.92 - \$34.92

HP 67 Black Original Ink (3YM56AN)



Now \$4497 549.97 0.9 c/ea

Pen+Gear Copy Paper, 8.5" x 11", 92 Bright White, 20 lb., 10 Ream Case (5,000 Sheets)

★★★★☆ 14591

Walmart | Party & Occasions



Market Share Leaders: Northlight

WAY TO CELEBRATE





KLM2 Inc.

Brands Observed

8,453

▼ -5% vs Prior Period

Items Observed

108,175

▲ 4% vs Prior Period

Department Summary

Keywords Observed

79,724

▼ -26% vs Prior Period

Sponsorship Activity

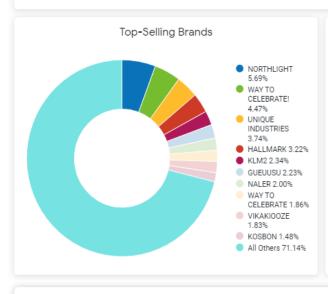
▲ 17.5%

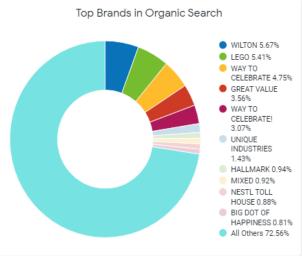
7,700,476 Weekly Average

Organic Search Visibility

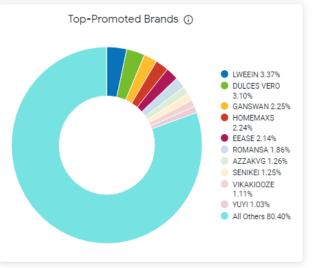
▲ 3.5%

5,661,795,972 Weekly Average









Top-Selling Items:



\$1499

Cute Cat Christmas Ornaments - Funny Cat Xmas Decor Tree Hanging Tree Topper - 2023 Cat Christmas...



\$899 Naler 21

Naler 200 Sheets Thin Tissue Paper Bulk,8"x11" Rainbow Color Gift Wrapping Tissue for DIY Art Crafts *****





\$1170

12pc Pack Big Birthday Cake Sparklers burns approx. 45 seconds 3 Packs of 4 Sparklers Each



\$2099

Electric Air Balloon Pump, Electric Balloon Inflator, 132 Pcs Portable Dual Nozzles Balloon Blower Set with 90 Pc...



\$1109

EUWBSSR 2 Sets Balloon Column Stand Kits 8.4ft Height Balloon Arch Stand Kit with 2 Base Stand 8 Pole 4 Flower Clip...

**** 106

Walmart | Patio & Garden



Market Share Leaders:











Brands Observed

13,924

▼ -5% vs Prior Period

Items Observed

162,834

▲ 1% vs Prior Period

Department Summary

Keywords Observed

56,836

▼ -20% vs Prior Period

Sponsorship Activity

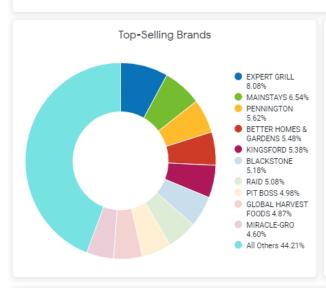
▲ 2.8%

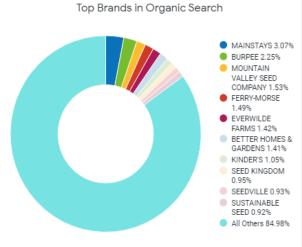
7,198,254 Weekly Average

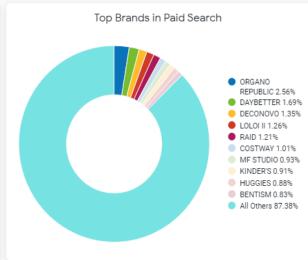
Organic Search Visibility

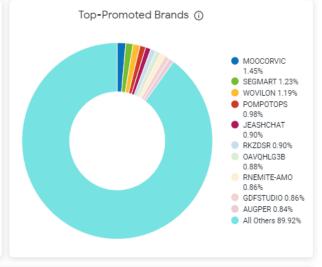


4,546,519,929 Weekly Average







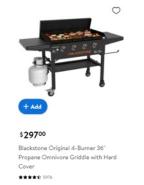


Top-Selling Items:



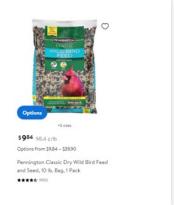
*3 sizes

\$ 2171 \$1.09/lb
More options from \$8.24
Economy Mix Wild Bird Feed, Value Bird
Seed Blend, Dry, 20 lb, Bag









Walmart | Personal Care



Market Share Leaders:











Brands Observed

7,517

▼-19% vs Prior Period

Items Observed

▼-15% vs Prior Period

Department Summary

Keywords Observed

55,406

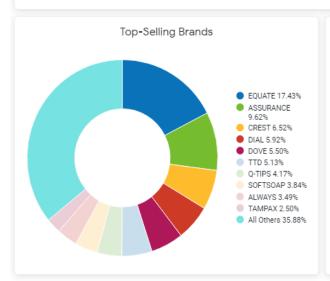
▼ -16% vs Prior Period

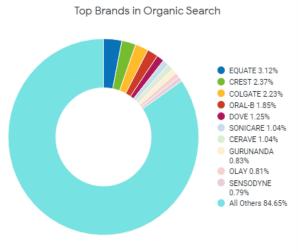
Sponsorship Activity

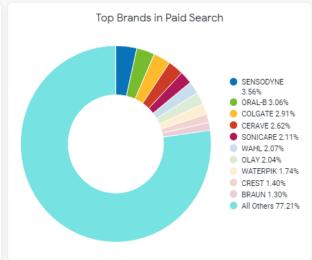
11,835,558 Weekly Average

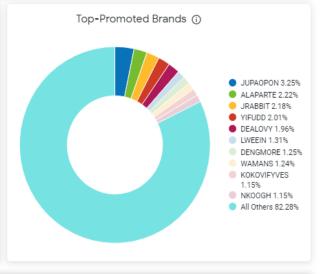
Organic Search Visibility

13,052,914,896 Weekly Average









Top-Selling Items:









\$924 59.2 c/oz Crest Premium Plus Scope Outlast Toothpaste, Long Lasting Mint Flavor 5.2 oz, Pack of 3 **** 1890



\$1767 Assurance Unisex Premium Quilted Underpad, Maximum Absorbency, XL (30 Count)

**** 7142



Q-tips Cotton Swabs Original for Hygiene and Beauty Care, Made with 100% Cotton 750 Count

**** 4097



\$997 32.6 c/fl oz Dove Deep Moisture Nourishing Long Lasting Body Wash, 30.6 fl oz **** 14879

0



Market Share Leaders: HOMGARDEN









Brands Observed

8,468

▼ -9% vs Prior Period

Items Observed

74,125

▼-9% vs Prior Period

Department Summary

Keywords Observed

32,287

▼ -22% vs Prior Period

Sponsorship Activity

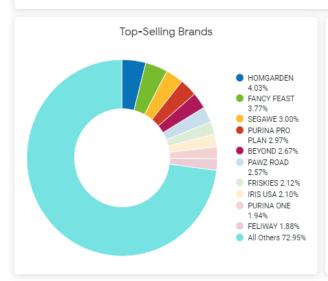
V-0.0%

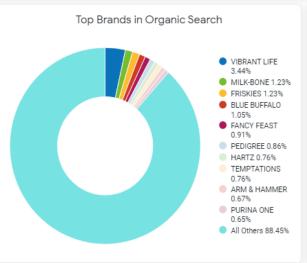
9,846,984 Weekly Average

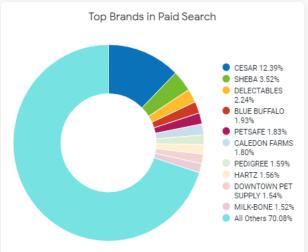
Organic Search Visibility

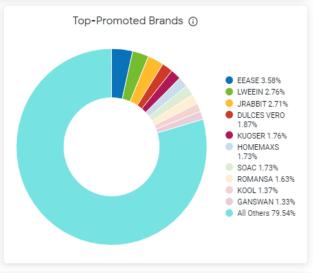
▼-5.7%

4,919,796,392 Weekly Average









Top-Selling Items:



0

+ Add

Now \$2599 \$32.99

PET STANDARD Reusable Tray Compatible with PetSafe ScoopFree Self-Cleaning Cat Litterbox

**** 48



Now \$5479 \$79.99

HomGarden 4 Wheel Pet Dog Stroller Foldable Carrier Strolling Cart for Small Medium Dog, Cat W/ Storage Basket ...



\$2685

Milk-Bone Pill Pouches Dog Treats, 2 Flavor Variety Pack (Pack of 5)



Now \$5148 \$91.99

ZENY Plastic Indoor Outdoor Dog House Medium Pet Doghouse White, Blue Roof

**** 211



\$1999

IRIS USA 33 Quart Airtight Pet Food Container, Black Lid

**** 277

Walmart | Premium Beauty



Market Share Leaders:











Brands Observed

356

▼-18% vs Prior Period

Items Observed

1,626

▼ -27% vs Prior Period

Department Summary Keywords Observed

17,983

▼ -20% vs Prior Period

Sponsorship Activity

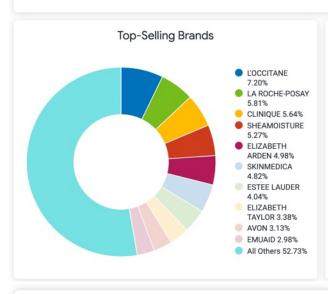
▼-6.7%

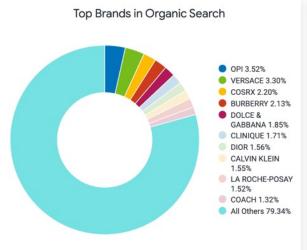
560,014 Weekly Average

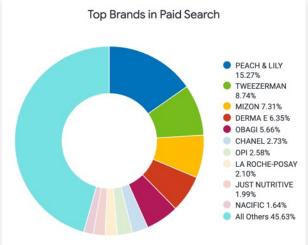
Organic Search Visibility

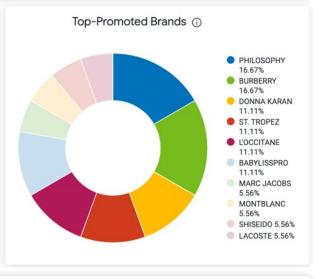
▼-11.2%

1,556,515,758 Weekly Average

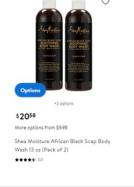








Top-Selling Items:









\$2590
First Aid Beauty Ultra Repair Intense
Hydration Cream, 6 oz
*****: 3375



Walmart | Sports & Outdoors



Market Share Leaders:











Brands Observed

25,040

▲ 2% vs Prior Period

Items Observed

430,367

▲ 14% vs Prior Period

Department Summary Keywords Observed

121,010

▼-18% vs Prior Period

Sponsorship Activity

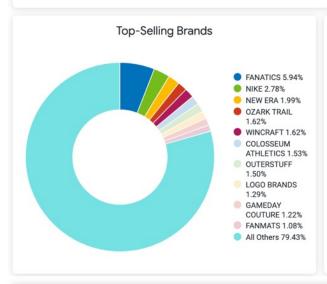
▲ 1.7%

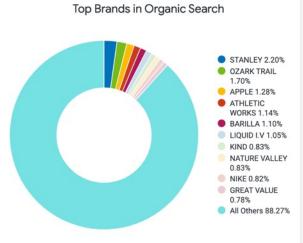
13,484,520 Weekly Average

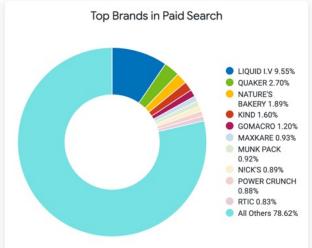
Organic Search Visibility

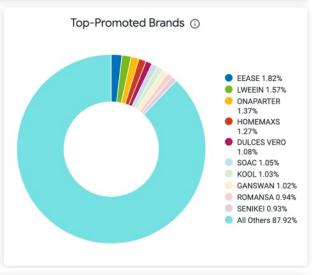
▼-11.2%

10,082,053,562 Weekly Average









Top-Selling Items:









 \circ

\$2297
Rawlings 2022 Coolflo Youth Baseball
Batting Helmet, Black
**** 64





\$9700 74.6 ¢/ea
Blackstone Adventure Ready Single
Burner 17" Tabletop Propane Griddle

 \bigcirc

Walmart | Toys & Outdoor Play



Market Share Leaders:







Meta Quest



Brands Observed

12,832

▼ -5% vs Prior Period

Items Observed

113,362

▼ -7% vs Prior Period

Department Summary

Keywords Observed

90,046

▼ -28% vs Prior Period

Sponsorship Activity

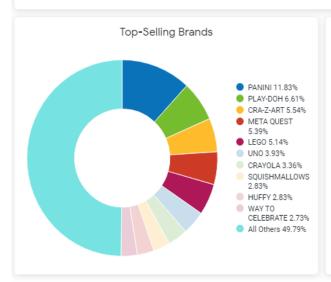
7-6.6%

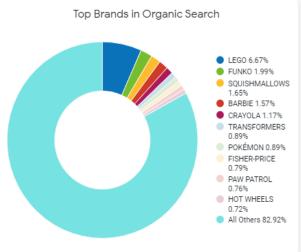
14,851,011 Weekly Average

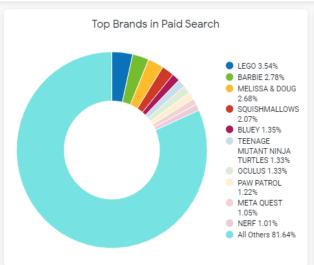
Organic Search Visibility

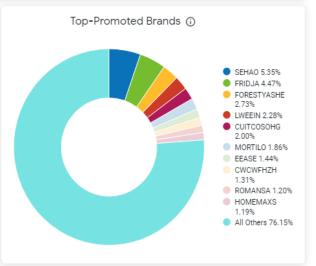
V-15.5%

7,952,032,557 Weekly Average









Top-Selling Items:



\$49900

Mixed Reality Powerful Performance
Asgards Wrath 2 Bundle

\$4494
2023 Panini NFL Donruss Holiday
Blaster Box Trading Cards
******* 46



Now \$ 997 528.84 UNO Show em No Mercy

UNO Show em No Mercy Card Game for Kids, Adults & Family Night, Parties and Travel

**** 1109



\$4495 2023 Panini Prizm Football Blaster Box Trading Cards ***☆ 84 HAdd

+ Add

\$64900

Meta Quest 3 - 512GB Breakthrough Mixed Reality Powerful Performance Asgards Wrath 2

**** 493

Walmart | Video Games



Market Share Leaders:





SONY





Brands Observed

2,516

▼ -9% vs Prior Period

Items Observed

32,419

▼-5% vs Prior Period

Department Summary

Keywords Observed

32,763

▼ -27% vs Prior Period

Sponsorship Activity

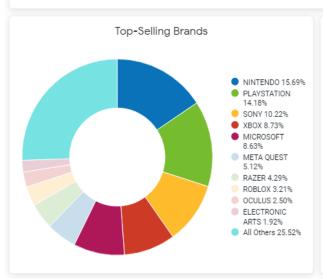


3,014,725 Weekly Average

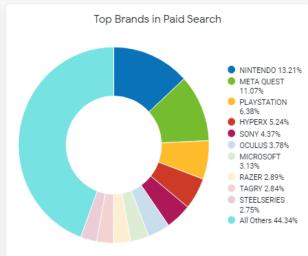
Organic Search Visibility

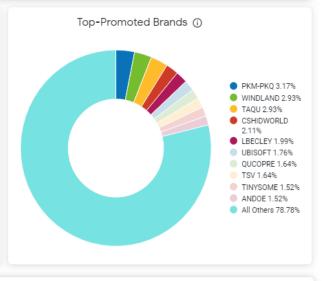


2,302,659,653 Weekly Average





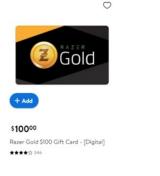


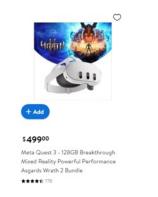


Top-Selling Items:











Interested in leveraging Walmart search, sales, and shelf analytics?

Schedule an analytics deep-dive with one of our retail search experts to see how you can leverage Analytic Index data and tools to **optimize and measure performance on Walmart.**

Reasons to partner with Analytic Index:



HIGHER **SEARCH RANKINGS**



HUGE TIME SAVINGS



BETTER CLICK THROUGH RATES & CONVERSION



MORE **EFFECTIVE AD SPEND**



UNPRECEDENTED **COMPETITIVE INTELLIGENCE**

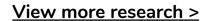


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